

KB HOME ENERGY SAVINGS COMPARISON™ DISCLOSURE SHEET

KB Home's Energy Savings Comparison, or ESC, provides an *estimate* of monthly energy costs for a KB home *as designed (not as built)*, and information about the KB home's energy efficiency and estimated energy cost savings compared to the estimated monthly energy costs for HERS reference or used home. We may provide similar or updated energy-related information in other materials and communications and in person at our new home communities. *Your actual energy costs and savings in using a KB home will vary from any estimates or measurements we provide*.

How are the energy costs and cost savings on the ESC estimated?

Independent energy raters certified by the Residential Energy Services Network (RESNET) estimate the ESC energy costs and savings at a certain point in time using RESNET-approved computer software and RESNET factors and assumptions as to typical residential energy use and the standard features of a particular KB home as designed and of a typical used home of similar overall square footage (without accounting for layout or household size), as assumed by the RESNET software. The estimates are based on the heating and cooling systems, appliances and lighting that are included as standard items with the as-designed KB home and average local energy utility rates available at the time of estimation. The estimates do not account for the addition and/or inclusion of any items that are not included as standard with the as-designed KB home (including those described below), or for non-typical residential use of a home, such as for business purposes or to support residents with medical conditions that require special equipment. The estimates also do not include or take into account any applicable local, state or federal taxes and/or regulatory or energy utility provider-imposed fees, tariffs or charges.

How is a home's energy efficiency determined?

- ➤ A home's energy efficiency is measured with a Home Energy Rating System (HERS)[®] Index score, which RESNET developed. For the ESC, a RESNET-certified independent energy rater determines a KB home's as-designed HERS Index score using the RESNET-approved software that calculates the estimated energy costs and savings shown on the ESC.
- A RESNET-certified independent energy rater determines a KB home's as-built HERS Index score using both the RESNET-approved software and physical inspections. We do not warrant or guarantee that a HERS Index score for an as-built KB home will be equal to or lower than the home's as-designed score as shown on its ESC, or that any HERS Index score or estimated energy costs or savings on any ESC will be the same if measured after its original determination.

What is the comparison HERS reference and used homes on the ESC?

- The comparison HERS reference home (with a HERS Index score of 100) is the RESNET U.S. national reference home, which is built to the specifications of the 2006 International Energy Conservation Code (IECC). The comparison typical used home (with a HERS Index score of 130) marks the energy efficiency of the existing U.S. housing stock compared to the RESNET U.S. national reference home, as set by the U.S. Department of Energy.
- Please note that the 2006 IECC is one of several building codes, and other building codes used in the U.S. may require more or less stringent energy efficiency standards. For instance, in California and in states that adopt the 2009 IECC or later versions, a typical new or used home may have better energy efficiency than the comparison HERS reference or used homes on the ESC. Also, the existing U.S. housing stock has many different degrees of energy efficiency, and any one used home may have better or worse energy efficiency or energy-related costs than the comparison typical used home on the ESC.

Will my KB home have the same energy costs and savings as the estimates shown on the ESC?

- No. The energy costs and savings estimates shown on the ESC are estimates only and are not intended to predict or guarantee the actual results you will experience based on your use of a KB home. Therefore, we caution you against and you should not rely solely or substantially on such estimates in making a decision to purchase any particular KB home or KB home design plan. We do not warrant or guarantee that your actual results in using a KB home will match, achieve or maintain the specific or estimated information on the ESC that may be provided for the home or any other KB home or home design plan, or that you will experience zero energy-related costs or receive any bill credits or other compensation from an energy utility provider. ESC is the same as (and formerly known as) the KB Home Energy Performance Guide or EPG[®]. Even if a KB home is built as designed per its plan, your actual results will vary over time, and may vary substantially, based on a number of factors and variables. These include, among many others:
 - the number of people in your household; your energy use and conservation practices; your daily activities; the inside temperature you maintain
 - the number, use, age, type, operating condition and your maintenance and servicing of appliances, lighting and internal climate control systems and electronic equipment
 - changes in the methodology and factors used to estimate the energy costs and savings shown on the ESC
 - the rates, fees, and charges of local energy or other utility providers and any applicable taxes or regulatory charges, which may increase over time and depend on the rate plan you choose
- surrounding climate and weather conditions; the location, orientation and manner in which a home is built; variations in building materials and methods used to build a home, and the size of an as-built home
- the addition and/or inclusion with an as-built home of any system(s), window(s), room(s), appliance(s), option(s) and other item(s) that are not included as standard with the as-designed home
- your home may have been built before the applicable ESC was created for the model home and therefore your home may be different from the model home and may be less energy efficient.

Additional Information Sources:	**ENERGY STAR and WaterSense are registered trademarks of the U.S.
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http://www.energystar.gov	Protection Agency is intended or implied by references in any of our marketing
http://www.epa.gov/WaterSense**	materials or other descriptions of a home as an ENERGY STAR qualified home or
http://www.energysavers.gov	the descriptions of any homes, faucets, fixtures, showerheads, or toilets as
http://powertochoose.com (Texas)	WaterSense labeled. The HERS® Index is a registered trademark of RESNET. We are
http://www.energy.ca.gov (California)	not affiliated with any energy efficiency rating organization (including RESNET) or
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